STARTING A PERSONAL NARRATIVE

In this exercise, you will complete a worksheet that will help you craft your own elevator pitch. After you’ve written down your responses, grab a friend or family member and practice your pitch! You won’t want to read off your page. You need to memorize your pitch and deliver it with confidence.

**Think of a potential scenario where you might meet someone in a position to help you (e.g., a prospective employer, a potential mentor, a professor). Fill in your answers below.**

|  |  |
| --- | --- |
| **Scenario** |  |
| **Who** |  |
| **Why** |  |
| **Selling Point** |  |
| **Ask** |  |